

# New term life insurance policies



**James W.  
"Jim" Yates**

**I am pleased to announce that the** U.S. Letter Carriers Mutual Benefit Association (MBA) is introducing three new insurance plans to be offered to the NALC membership. The insurance plans are term life insurance policies, which offer affordable insurance protection over a certain period of time.

The new term life insurance policies include: 20-Year Term Life, Term to Age 65, and 5-Year Renewable and Convertible Term Life. Each plan of insurance provides the protection and convenience of having life insurance at a reasonable cost. The plans are available for NALC members, their spouses, children, stepchildren, grandchildren, step-grandchildren, great-grandchildren, step-great-grandchildren, and even parents of NALC members. The proposed insured individual must be between the ages of 17 and 60. The face value (death benefit) for each insured may be any amount from \$10,000 to \$100,000.

---

**"Each plan of insurance provides the protection and convenience of having life insurance at a reasonable cost."**

---

**The 20-Year Term Life plan offers insurance protection** for a period of 20 years. The premium rate is based on the current age of the proposed insured individual and the amount of life insurance coverage. The premium rate will never increase over the entire 20-year period. As long as the premiums are paid on the policy, the insured is guaranteed life insurance for a period of 20 years. A 28-year-old letter carrier could take out a \$100,000 life insurance policy and pay the same affordable biweekly payroll deduction of \$8 for the entire life of the policy.

**The Term to Age 65 plan offers insurance protection until** the insured reaches age 65. Regardless of the issue age of the insured, the policy will remain in force until the policy anniversary date after the insured reaches age 65, as long as the premiums are paid on the policy. Like the 20-Year Term, the premium rate is based on the current age of the proposed insured and the amount of insurance desired.

The premium rate will never increase during the lifetime of the policy. This plan of term insurance is especially valuable to those individuals who will not need additional insurance during their retirement years. An affordable biweekly payroll deduction of \$12 can provide a 31-year-old letter carrier \$100,000 life insurance policy until age 65.

**The 5-Year Renewable and Convertible Term Life plan** provides insurance protection for a period of five years. After each five-year period, the policy owner may choose to renew the term policy for an additional five-year period or convert the policy to a whole life insurance policy. The insured may choose either option without providing evidence of insurability or taking a medical exam. The premium rate at the time of renewal or conversion will be at the insured's current age (generally the premiums will increase). The policy is convertible until age 65 and renewable until age 80. A 36-year-old letter carrier could take out a \$100,000 life insurance policy and pay the same low biweekly premium rate of \$9 for a five-year period.

**These new low-cost term life insurance plans are especially** attractive to city carrier assistants (CCAs), who are not eligible to obtain Federal Employees Group Life Insurance (FEGLI). The plans allow CCAs to provide life insurance protection for themselves and their families at a reasonable cost now and well into the future.

The term life insurance plans also benefit career carriers with additional insurance protection, because the FEGLI Standard Benefits decrease approximately 5 percent a year between the ages of 36 and 45.

The premiums for all of these life insurance plans may be paid directly to the MBA Executive Office once per year, 12 times per year, or through the convenience of biweekly payroll deduction.

**For more information about the new term policies offered** by the MBA, including rates and an application, please see the insert in this edition of *The Postal Record*. To apply for a policy, simply complete and sign the application, making sure that you circle the type of policy that you want, then return it to the MBA Executive Office in the postage-paid envelope provided. Residents of Florida, South Dakota and California should contact the MBA office for a state-specific application.

If you would like additional information about any products offered by the MBA, please visit the website at [nalc.org/mba](http://nalc.org/mba); call our executive office toll-free at 800-424-5184, Tuesdays and Thursdays from 8 a.m. to 3:30 p.m. Eastern Time; or call 202-638-4318 Monday through Friday, 8 a.m. to 3:30 p.m. Eastern Time.