NATIONAL ASSOCIATION OF LETTER CARRIERS

Stamp Out Hunger

FOOD DRIVE

Always The Second Saturday in May
Hunger in America

Millions of Americans live in challenging situations, uncertain of where their next meal will come from or if it will come at all. They're our customers, our neighbors, our families. They include children and seniors that we see along our routes each day. Sadly, 1 in 5 households needing help with food is home to a military veteran. Some heads of households may have lost a job, are facing a serious medical condition of a family member or are dealing with an unexpected responsibility of caring for grandchildren.

Life can deal ordinary hard working people very difficult hands and so often, our food drive makes a positive difference for them. With over 27 years of letter carriers’ commitment to the national food drive and over 1.75 billion pounds of food collected, our communities are still in need across the country. More than 820 Million people do not have enough to eat. Ending hunger is a challenge the letter carrier and their communities have taken on. Please share the following statistics from Feeding America website with carriers, management, sponsors, etc. to allow them to know that their hard work, along with yours, to Stamp Out Hunger, is needed and appreciated by so many.

More than 37 million or 1 in 9 Americans struggle with food insecure
Food insecurity means living at risk of hunger and not knowing where the next meal is coming from

More than 11 million or 1 in 7 children are living in a food insecure household
Some experience developmental issues; language and motor skills, social and behavioral problems

Nearly 5.5 million seniors currently face hunger in our country
66% of our elderly citizens choose between food and getting medical care

Nearly 72% of households who seek assistance live at or below the federal poverty level
The federal poverty current individual federal poverty level for a family of four is $25,750

For more statistics on food insecurities, go to:
https://www.feedingamerica.org/hunger-in-america

Thank you for all you do to help Stamp Out Hunger!
The Letter Carrier Stamp Out Hunger Food Drive is the outgrowth of a tradition of community service exhibited by members of the National Association of Letter Carriers (NALC) over the last 125 years. Carriers, who go into neighborhoods in every town six days a week, have always gotten involved when something needs to be done. Whether it is collecting funds for the Muscular Dystrophy Association (MDA); watching over the elderly through the Carrier Alert Program; delivering needed antibiotics (if called upon); assisting victims of natural disasters, or rescuing victims of fires, crime, and other mishaps, letter carriers are the eyes and ears in every neighborhood and often life savers in the community.

Over history, a number of branches collected food for those in need as part of their community service effort. Discussions were held by the NALC, USPS, and AFL-CIO to explore a more coordinated effort. A pilot drive was held in October 1991. It proved so successful, the parties worked to make it a nationwide effort. Food banks and pantries suggested that late spring would be the best time for the drive, since most of their food donations are received over the Thanksgiving and Christmas holiday periods, leaving the food shelves depleted by spring. Making matters even worse for many, school breakfast and lunch programs are not available during the summer, placing an even greater responsibility on local food pantries and food shelves.

A revamped drive was organized for the second Saturday in May 1993, with a goal of at least one NALC local branch participating in each of the 50 states. The results were astounding. Over 11 million pounds of food were collected by over 220 union branches — a one day record in the United States. From Alaska to Florida and Maine to Hawaii, letter carriers did double duty by delivering the mail and picking up donations. In 2019, we celebrated our Stamp Out Hunger Food Drive’s 27th Anniversary and branches collected over 75.7 million pounds of food for a cumulative total of approximately 1.75 billion pounds over the history of the drive — an awesome achievement.

Each year, groups, businesses, and organizations join the NALC at the local, regional, and national levels, to help grow a campaign of hunger awareness and community action in conducting this one day, record making food drive. From the beginning, at the national level, we have had the steadfast support of the USPS, United Way, and AFL CIO. United Food and Commercial Workers union (UFCW) is the national premiere partner, adding the largest food union in the country to our efforts. Locally, the Letter Carrier Stamp Out Hunger Food Drive enjoys partnerships with many church and faith groups, Rotary and Lions Clubs, grocers and youth groups, and those who work to provide help and hope to those in need.

We look forward to another awesome year in 2020, as we are…

BUILDING ON A BILLION!
Local Food Drive Coordinators may find these Guidelines/Checklist helpful to keep you on track to having a successful Food Drive. Those with larger branches may want to start this process months earlier and those with smaller branches may find they do not need as much time. However, the key to success will be to start planning as early as possible. Thank you for helping to Stamp Out Hunger!!

**DECEMBER**

Pre-Registration tasks
- Obtain delivery data from local management which determines the number of postcards and/or bags ordered
- Determine if your branch needs the Partnership Opportunity Materials (community support and sponsor solicitation information); order when registering

Registration for the Food Drive – no later than March 8 to ensure receipt of materials
- Online registration – Branch Presidents go to the “Members Only” portal at www.nalc.org, click on the Stamp Out Hunger logo and register.

**JANUARY**

Branch coordination
- Meet with Branch President to discuss Food Drive processes; available funding, community support, volunteers, volunteer’s food/drink, Station Coordinators, food drive committee, food agency recipient(s), advertisement/media plans, merchandise orders, posters, thank you cards, certificates, etc.
- Keep members informed of progress at each branch meeting

Initial contact with Food Banks and/or Pantries
- Discuss where the food will go, who will get it there, how it will get there, etc.
- Discuss the use of and/or cost for food drive bags

Initial contact with volunteers
- Contact retirees, churches, schools, military, other unions/AFL-CIO, Youth groups, local businesses etc.
- Ask for advertising assistance; the use of billboards, newsletters, posters, etc.
- Ask for funding support; purchase of posters and signs, food for volunteers, thank you cards, etc.

Rural office information - Registration form and letters mailed by the national office
- If possible, reach out to rural offices to assist them

**FEBRUARY**

Food Drive Proclamations
- Initial contact with Governor, City Council members, state representatives etc.

Local USPS management cooperation
- Meet with District Managers, Postmasters, Station Managers, etc.
- Secure cooperation, transportation, delivery of cards, Mutual Support Letter signed

Meet with Food Banks, Pantries and Volunteer Contacts
- Discuss Food Drive needs, bags and processes
- Discuss NALC Food Drive Merchandise Orders
MARCH

**DEADLINE – MARCH 9** (register online)
- Food Drive Registration; order of postcards and community involvement materials

**Branch coordination**
- Distribute information on NALC Food Drive Merchandise Orders, specifically T-Shirts
- Discuss food and drink for volunteers and employees

**Mailing of postcards** - Postcards are mailed out nationally by the end of March to the beginning of April

APRIL

**Receipt of Postcards** - Postcards are received across the U.S. by Mid-April
- Prepare postcards (and bags) for all routes at each office

**Media and Advertisement**
- Correspond with newspapers, radio, television and/or other advertisement avenues

**Branch coordination**
- T-Shirts, buttons, caps, yard signs and wire stakes, bumper stickers, etc.

**DEADLINE – Mid APRIL** Poster Order Form to be received at NALC Headquarters or ordered online  
**DEADLINE – Mid APRIL** NALC Food Drive Merchandise Orders due

MAY

**Office coordinator preparation**
- Verify receipt and distribution of postcards, bags, T-shirts, etc.
- Identify carriers needing assistance with picking up food; get route description for volunteers to assist
- Secure extra tubs and other equipment that will be needed for Food Drive day
- Conduct standups on Food Drive day processes, delivery of postcards and bags, wearing of T-Shirts, pins, etc.
- Connect with volunteers to confirm Food Drive day processes
- Distribute posters and/or yard signs to carriers for advertisement in stores, businesses, apartments etc.
- Display posters in post office lobbies and/or post office box sections

**Verify Food Drive day plans**
- With Food Banks and/or Pantries, with volunteers, with local management

**Final standup discussions**
- Discuss: safety of lifting and exiting vehicles, monetary donations payable to the Food Banks and/or Pantries, thank you notes to contributors, drop off sites, thank them for their participation, etc.

**DEADLINE – FOOD DRIVE DAY – Always the second Saturday in May**

**Post Food Drive Tasks**
- Retrieve residual food that comes in after the Food Drive and arrange for Food Bank receipt
- Get total amount of pounds collected from Food Banks and/or Pantries
- Thank all participants who helped in any manner with the Food Drive
- Process Food Drive volunteer certificates

JUNE

**DEADLINE – Early JUNE (As soon as possible!)** – Official Final Results due (June 1, 2020)

**Post event meetings**
- Meet with all participants; discuss how to better the process for the following year
Understanding Registration, Postcards, Bags and Partnership Materials

Registration: Registration is to be done by current Branch Presidents by going online to the “Members Only” Portal at www.nalc.org. Presidents set up their account access, click on the Stamp Out Hunger logo, complete all the Food Drive information fields, click “Submit” and receive an immediate confirmation of your branch’s registration, postcard and partnership material order.

If your Branch President is not registered as the president with the NALC’s Membership Department, you can call (202) 662-2836 for assistance on updating this information.

Postcards: Postcards are paid for by our national sponsor. All branches who register by the March 9th deadline will receive postcards free of charge. The postcards will be shipped to the address specified in the online branch registration form. The postcards are bilingual (English and Spanish), have postage (G10 Permit) applied to them and are shipped in USPS reusable sleeved trays. There are 500 postcards in each bundle that are paper banded together. Eight bundles come in each sleeved tray for a total of 4,000 per tray.

Shipping: The general rule is that shipping begins at the end of March on the west coast and moves to the east. The target date for all postcards to arrive at the branch’s selected destination address is by mid-April.

Verify that your postcards have arrived at their destination by physically seeing them and counting the trays and pallets. Mark/label the trays/pallets with a sign that says “Food Drive Postcards” so that they are not disseminated until you and/or your USPS management counterpart agree they will be distributed to letter carrier routes for delivery.

Postcards can be locally printed if your branch chooses to do so. Templates for postcards are in the Food Drive Tool Kit. These templates can be shared with a local printer and a G10 permit for postage can be applied to the printing of the postcards.

Bags: The use of bags for the food drive is dependent on local branches getting sponsors to purchase them and/or for your branch to purchase them. Here are a few suggestions for union made and USA made paper bags and plastic bags made in the USA:

International Paper-Kraft Paper Bags
Minimum Order 54,000 (.10 cents)
Payments need to be made with a NALC Check (Call for details)
7401 Carmel Executive Park, Suite 115
Charlotte, NC 28226
Contact: Caty McCoy
Caty.McCoy@ipaper.com
(704) 451-5658

Aurora Plastics (plastic)
Minimum Order 10,000 (.03 cents)
Contact: Katie Davis
katie@auroraplasticbags.com
www.auroraplasticbags.com
(425) 330-0227
Bags have a powerful effect of doubling and potentially tripling the amount of food that is collected! Think about how many more hungry families could be fed with these results. Branches who do not currently have a bag sponsor(s) should be working towards finding one, or several sponsors.

The most common sponsor for bags are local grocery stores. They have a lot of experience with paper and/or plastic bag manufacturers. They know where and how to order them. Other community businesses to reach out to are local credit unions, the food bank(s), pantries, UFCW, United Way, AFL-CIO, etc.

Bags from the Vendors above have a section which can be customized. Or, if you use a local vendor the letter carrier Stamp Out Hunger Food Drive artwork, found in the Tool Kit, can be applied to one side of the bag and the other side can have your sponsor’s logo on it. If you have more than one sponsor, simply design the bag to include all sponsors’ logos. This advertisement in every mailbox for a sponsor(s) and the food drive is a benefit to all the parties involved. More importantly, it will increase food donations for hungry families in our communities across the United States.

How bags get entered into the mail-stream is unique to each area and is often driven by sheer volume. Please seek assistance from your Regional Food Drive Coordinator or contact NALC Community Services at 202-662-2489 or email fooddrivesocial@nalc.org.

**Partnership Materials:** This material is a packet of important items to help make a professional pitch to potential local food drive sponsors. The materials include a DVD that stresses the importance of using bags for the food drive and how to get sponsors who can help pay for those bags. It also contains a brochure that you can present to prospective sponsors that explains the benefits of becoming a sponsor. Further items included are a food drive poster and information on purchasing paper bags. If you order the Partnership Materials, they will be sent to you as soon as possible.

More information on registration, postcards, bags and partnership materials can be found online in the Food Drive Tool Kit at www.nalc.org or by contacting your Regional Food Drive Coordinator.
Securing Local Support

Local NALC support is an important factor in having a successful food drive. Early and open communications with your branch president, branch officers, stewards, retirees and fellow letter carriers about plans for the food drive can gain their support and willingness to actively participate in the food drive. This support is an essential element of helping our communities Stamp Out Hunger.

Once you create a basic plan, meet with your branch president to discuss your vision for the food drive. Also discuss your plans at branch meetings, officers meetings, stewards meetings, etc. As time goes on and you start to implement your plans, continue to update all local NALC members about any changes and/or additional plans you may have. Communication is key to gaining support.

Local USPS support is also an important factor in having a successful food drive. Meet with your local station manager and/or postmaster to discuss details leading up to the food drive and for the day of the food drive. Management’s support can help with an agreed upon timeline for the distribution and delivery of postcards and bags. A sample USPS Support Letter for your local area is on the next page. By producing a commitment in writing, both parties can collaborate with the success of the food drive and supporting hungry families in our communities.

Local management support is a reinforcement of the commitment promised at the highest levels of the USPS. Instructions from US Postal Service Headquarters and Postmaster General Megan Brennan and Chief Operating Officer David Williams’ letter of supports are located in this manual.

When NALC/USPS support is established, stand-ups are an excellent source of communications with both parties at the same time. Consistent stand-ups bring a sense of comradery and allow for all parties to be on the same page as to the expectations of the food drive.

During stand-ups, you can show the promotional video that is sent to you on DVD in the Partnership Materials. Your Branch President can order it during online registration for the food drive. It is also available online at www.nalc.org/food-drive and on Liteblue via the USPS website. You can also invite a local food bank/pantry representative to share information about how the food drive can help those in your community.

Stand-ups will connect rural carriers, clerks, mail handlers, custodians, etc. with the knowledge of your food drive plans. Your open communication with these fellow co-workers can gain their support too.

Fellow co-workers’ support is important for a smooth, efficient and successful food drive day. Knowing who, what, where, when, why and how will gain this support. Some questions that you will want to seek answers for are:

Will all carriers pick up the donations on their own routes? Will carriers have family members who will help them collect food? Are volunteers available, and if so, who specifically are each of them assisting? Are there maps available for the volunteers? Will all food be returned to the post office or taken directly to a local food agency? Who will secure extra needed equipment
(i.e. tubs, hampers, etc.) in the weeks leading up to food drive day? Who will post posters for advertisement?

Asking co-workers questions, seeking their help and cooperation, and ensuring every route is considered, will enable everyone involved to know what to expect. It will not be possible to have a plan for every aspect of the day so make sure you have back-up plans for the unexpected that may, and probably will, come your way.

**Contact Food Banks and Pantries**

THE DECISION FOR FOOD DISTRIBUTION RESTS SOLELY WITH YOUR BRANCH. Your local United Way, social services and faith community organizations are great places to find out where needy food recipients are in your community. Prior to reaching out to a food bank or pantry, you may want to read Tips/Talking Points for Sponsor Solicitation Meeting. Some of the tips will help you better inform food banks and pantries during your initial conversation with them.

Once you have enlisted the participation of a local food bank and/or pantry, ask to have a face to face meeting with them. You can also ask to tour their food bank and to have them tour the post office. Familiarity on both sides allows for better and more detailed planning for food drive day.

During your meetings, ask for their assistance in implementing and/or developing your food drive plan. Food banks are a great asset for building awareness of the drive through advertising, for helping to secure funds and/or donators for food drive bags, for getting volunteers who will help on food drive day, for setting up food collection logistics and for other types of support that proves to be very helpful in the success of the food drive.

**Community and Volunteer Support**

Community support is not only important to obtain for food drive day, it is also important for the months, weeks, and days leading up to the food drive. The more support you have, the bigger and better your food drive can be. There are many ways that community support can benefit your food drive plans. Reading Tips/Talking Points for Sponsor Solicitation Meeting will help you to approach getting community support with confidence. Some examples of community support that have benefited branches across the U.S. are:

- A local bank allowed advertisement of food drive day on their billboard for a week.
- A local gym donated money to buy Stamp Out Hunger Yard Signs to post in key locations.
- A local radio station taped an announcement for the food drive and replayed it in the weeks leading up to food drive day.
- The Governor prepared a proclamation for food drive day.
- A local newspaper printed a proclamation and an article about the food drive history.
- A local carwash advertised the food drive on their electronic billboard.
- A local grocery store gave a donation of chips and drinks for our volunteers.
- A local submarine shop donated foot long subs to feed the carriers and volunteers.

Volunteer support is very important on food drive day. It allows carriers, clerks, etc. the assistance that is needed to relieve the added time and physical stressors that can take place on food drive day. However, volunteer support can be beneficial prior to and after the food drive also. Here are some examples of how volunteers are so helpful:
• **Retirees** and family members volunteered to seek out carriers, empty their postal vehicles and bring back the food for early sorting and distribution to the food bank.
• A local Girl Scout troop handed out undelivered postcards and bags at the local grocery store the day before the food drive.
• A local trucking company gave a driver and truck free of charge on food drive day.
• High school students needing community service hours to graduate helped collect food.
• A local Boy Scout troop volunteered to sort food at the food bank the day after the food drive.
• A local church group volunteered to box up the food at the post office on food drive day.
• A military platoon and battalion enlisted to drive carrier routes to pick up food before the carriers delivered for the day.

**Non-postal volunteers** that you expect to work on or enter postal property must be approved for access. Discuss this with your local manager/postmaster ahead of time to avoid any problems. Many food banks have a liability waiver form that covers all volunteers who help with the food bank and this would include volunteers in connection with the Stamp Out Hunger food drive. Speak with your food agency to see if they have this form available.

Make sure to recognize your volunteers and workers on food drive day. This can be accomplished by providing food, refreshments, “give-aways”, etc. that can be donated by local community organizations and/or purchased by your branch. Offer Volunteer Certificates or Certificates of Appreciation. Give them all a sincere and personal “Thank you” for their hard work in helping to feed the community and invite them back for next year’s food drive!

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**National Association of Letter Carriers**

**Certificate of Appreciation**

to

for your community leadership and steadfast support to the 2020 NALC “Stamp Out Hunger” Food Drive.

[Signature]

National Association of Letter Carriers
For over a quarter century, the U.S. Postal Service at all levels has joined the National Association of Letter Carriers in its national food drive to help Stamp Out Hunger in America. This year is no exception, as we proudly come together to conduct the Letter Carrier Stamp Out Hunger Food Drive to help feed America’s hungry.

We will jointly start planning now and will coordinate the necessary staff and develop operational and transportation plans to support the Food Drive.

We will give the Letter Carrier Stamp Out Hunger Food Drive our full support by approving appropriate local promotions such as replacing uniform shirts with the Food Drive T-shirts during the campaign, wearing lapel buttons promoting the Food Drive and assisting with the distribution of postcards and special bags as a customer convenience to collect food donations.

We will strongly encourage all postal employees across our cities to support the Food Drive by collecting donations, and delivering postcards and promotional bags. All postcards and bags will be delivered by ____________________________.

We pledge to work jointly in doing everything we can to make this year’s Food Drive the best in our history.

Working together, we will continue to make a difference in the lives of Americans in need.

(Signed By)  NALC  (Signed By)  USPS  
(Date)  (Date)
Tips/Talking Points for Sponsor Solicitation Meeting

Be professional. Wear a clean uniform, NALC shirt, or something business-casual. How you present yourself is the first impression you make and it has a lasting impact.

Be on time. Time is valuable; timeliness illustrates your commitment to the drive.

Be prepared. Have information, facts and figures. Be ready to answer frequently asked questions such as these:

- “How much food did you collect in previous years?”
- “What is your goal for this year’s drive?” (Think locally and nationally.)
- “How much money do you need to fund bags or other materials?”
- “How is the money used?”
  For bags: explain that the money is simply used for printing and material costs. Postage is already taken care of.
  For billboards, media, yard signs, etc: have estimated costs for the amount of each needed.
- “Do the bags and marketing materials really make a difference?” (Explain how.)
- “How many bags do you need for residential deliveries?”
- “How and to whom do I give money?” (Have a plan—having them pay a vendor directly is preferred.)
- “Where does the collected food go? How does it get there?” (You may have several food recipients; list them all.)
- “How do I as a sponsor benefit? Will our name and/or logo be on the bag or on other materials?” (Use IEG valuation.)
- “What are the deadlines?” (Provide the time line you are working from for the Food Drive in your city and/or branch.)
- “Do you need volunteers? If so, how many, when and where?”
- “In what other ways can I as a sponsor help, in addition to funding?”

Leave materials. Make a nice folder labeled with “National Association of Letter Carriers (NALC)” and your contact information on the front, perhaps along with some artwork or last year’s Food Drive postcard. Include the new “Partnership Opportunities” DVD and brochure. Point them to the Food Drive’s web page: nalc.org/food. Provide the contact information for your food bank and/or other partners (with their permission).

Bring a partner. Take another carrier, branch leader, food bank representative or other sponsor with you. This can help increase the presentation energy and cover questions.

Be available. Let potential sponsors know they can contact you if they have questions. Offer to return personally as a follow-up.

Follow up. Ask for a timeline and for the contact information of the person making the decision.

Be professional, polite, passionate, persistent, positive and proud.
SAMPLE PROCLAMATION

“Letter Carriers’ Stamp Out Hunger Food Drive Day”

May 9, 2020

WHEREAS: Every year on the second Saturday in May, letter carriers across the country collect non-perishable food as part of the nation’s largest one-day food drive, distributing the donations to local food banks; and

WHEREAS: The Letter Carriers’ Stamp Out Hunger Food Drive is just one example of how letter carriers work to make a difference in the lives of those they serve. Since the pilot drive was held in 1991, more than 1.75 billion pounds of food have been collected; and

WHEREAS: We recognize all letter carriers for their hard work and their commitment to their communities. All of the food collected in our community stays in our community and we support carriers’ efforts to help those in need in our community; and

WHEREAS: We also recognize the noteworthy milestone of 28 years that the national Letter Carrier Food Drive celebrates in 2020.

NOW, THEREFORE, WE, the City Council of ________________, by the authority vested in us, do hereby proclaim Saturday, May 9, 2020, as “LETTER CARRIERS’ FOOD DRIVE DAY” in the City and County of __________, and we encourage the citizens of our community to support the food drive by placing non-perishable food items in or near your mailbox on Food Drive Day. Your letter carrier will pick it up while delivering the mail—and together, we can all help to feed our hungry.

IN WITNESS WHEREOF, we have hereunto set our hands and caused the Seals of the City and County of __________, to be affixed this ______ day of ____ 2020.

_________________________________
President of the City Council

__________________________________
Chair of the Board of County Commissioners
Media Relations for Advertising the Food Drive

Establishing media relations can greatly improve the outcome of the food drive. When people hear about the food drive in the weeks leading up to the second Saturday in May, the more likely they are to contribute. Connections with local TV stations, radio personnel, newspaper editors, etc. can help to communicate with your community.

Carriers can do TV or radio interviews to help promote the NALC Food Drive. Mentioning those who sponsor the food drive, nationally or locally, will help to ensure advertisement for them and encourage them to help in the next year’s food drive. The NALC produced Public Service Announcements (PSAs), in English and Spanish, can be used for TV or radio. They are available at www.nalc.org/food in the Food Drive Tool Kit. Consider producing your own PSA with local talent at an event in your community.

Carriers can also write a letter to the editor. (See example letter) Use the sample as a template. Add personal touches for your community. Include names of sponsors, where people can volunteer, print proclamations, use the Family Circus cartoon, etc.

Another source of media for advertising is holding a news conference or a kick-off to announce the food drive. Perhaps inviting elected officials, food bank directors, United Way officials, AFL-CIO officials, etc. would peak interest.

Social media is a tool that can make advertising for the food drive more widespread. The vast majority of people use some type of social media these days. Examples of social media posts can be found in the tool kit. The following are types of social media that can be used to help Stamp Out Hunger:

- Facebook – “Like” our Facebook page at http://www.facebook.com/StampOutHunger. If you post on Facebook and want to ensure your post is shared by our official page, tag Stamp Out Hunger by typing @StampOutHunger and select our page when it pops up as a tag option.
- Twitter – Follow the food drive on Twitter at http://www.twitter.com/StampOutHunger. Use the official hashtag, #StampOutHunger, to post and share.
- Website – Direct customers, sponsors, etc. to http://www.stampouthungerfooddrive.us. The site will help explain how the Letter Carrier Food Drive works, who we help, who our national partners are, Tool Kit information and how to volunteer locally.
- Email – Feel free to e-mail any pictures of food drive events to fooddrivesocial@nalc.org. Photos from past food drives can be used for “Throwback Thursday” (#TBT) posts.
- YouTube – Officially approved videos can be found at www.youtube.com/ThePostalRecord. These short videos can be used at standups or when seeking out a sponsor.

Websites for our national partners, volunteer organizations and food agency locators are:

- USPS 
  www.usps.com/stampouthunger
- United Food and Commercial Workers 
  www.ufcw.org/stampouthunger
- National Rural Letter Carriers Assoc. 
  www.nrlca.org
- AFL-CIO
  www.aflcio.org
- United Way Worldwide 
  www.unitedway.org/stampouthunger
- Kellogg’s 
  www.kelloggs.com
- Valpak 
  www.valpak.com
- Valassis 
  www.valassis.com
- Boy Scouts of America 
  www.scouting.org
- Girl Scouts of America 
  www.girlscouts.org
Advertising the food drive is key for a successful food drive! NALC branches are encouraged to work with local businesses and community organizations to get the food drive message out to the public. This can be accomplished by a variety of methods; using billboards, lawn signs, banners, posters, flyers, church bulletins, sport event programs, your branch publication, etc.

With any method of advertising, the Family Circus cartoon can be added for a visual touch that customers have come to recognize. This yearly cartoon is gifted to the Stamp Out Hunger Food Drive by Jeff Keane. This cartoon has been an important part of our food drive since before the drive became a national event over a quarter century ago. It really adds color and fun to our other artwork. So we can connect to more communities throughout the country, the cartoon is available in English and Spanish. The order form is in the Food Drive Coordinator’s Packet. Posters can also be ordered through the “Members Only” portal or the food drive Toolkit.

T-Shirts, buttons, and hats are a visual advertisement that most places allow for carriers and other postal employees to wear for the week prior to food drive day. (See order form in the packet) Some areas have local print shops that will take Stamp Out Hunger t-shirt orders and they are locally priced. These items should also be offered to sponsors, food bank personnel, political officials, etc. The more people advertising the food drive, the better chance of Stamping Out Hunger!
Dear Editor:

Saturday, May 9th marks the 28th anniversary of one of America’s great days of giving — the National Association of Letter Carriers Stamp Out Hunger Food drive.

Letter carriers walk through the community every day, often coming face to face with a sad reality for too many, hunger.

So, each year on the second Saturday in May, letter carriers across the country collect non-perishable food donations from our customers. These donations go directly to local food pantries to provide food to people in (insert name of city) who need our help.

Last year, we collected over 75.7 million pounds of food nationally, feeding an estimated 64 million people. Over the course of its 27-year history, the drive has collected well over 1.75 billion pounds of food, thanks to a postal service universal delivery network that spans the entire nation, including Puerto Rico, Guam and U.S. Virgin Islands.

The need for food donations is great. Currently, more than 37 million Americans—1 in 9—are unsure where their next meal is coming from. More than eleven million are children who feel hunger’s impact on their overall health and ability to perform in school. And nearly 5.5 million seniors over age 60 are food insecure, with many who live on fixed incomes often too embarrassed to ask for help.

Our food drive’s timing is crucial. Food banks and pantries often receive the majority of their donations during the Thanksgiving and Christmas holiday seasons. By springtime, many pantries are depleted, entering the summer low on supplies at a time when many school breakfast and lunch programs are not available to children in need.

Participating in this year’s Letter Carrier Stamp Out Hunger Food Drive is simple. Just leave a non-perishable food donation in a bag by your mailbox on Saturday, May 9th and your letter carrier will do the rest. With your help, letter carriers and the US Postal Service have collected over 1.75 billion pounds of food in the United States over the 27 years as a national food drive. Please help us in our fight to end hunger, as we celebrate our 28th anniversary year in America’s great day of giving.

Sincerely,

(Your name)
Letter Carrier
(City/State)
For use by Post Offices, Branches, Pantries and Banks with no access or ability to weigh food collections.

<table>
<thead>
<tr>
<th>Container Name</th>
<th>Dimensions &amp; Picture</th>
<th>Empty Container Weight</th>
<th>Food Weight per Fill Level (pounds)</th>
<th>Number of Containers</th>
<th>Subtotal (Food Weight per fill x Number of Containers)</th>
</tr>
</thead>
<tbody>
<tr>
<td>EIRS 66 General Purpose Mail Container W/Gate Length: 42” Width: 29” Height: 70”</td>
<td><img src="61x89.png" alt="Image" /></td>
<td>250 lbs</td>
<td>Full: 1800 lbs</td>
<td></td>
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<td></td>
<td></td>
<td></td>
<td>3/4 Full: 1350 lbs</td>
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<td></td>
<td></td>
<td></td>
<td>1/2 Full: 900 lbs</td>
<td></td>
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<tr>
<td></td>
<td></td>
<td></td>
<td>1/4 Full: 450 lbs</td>
<td></td>
<td></td>
</tr>
<tr>
<td>EIRS 68 Eastern Region Mail Container W/Web Door Length: 42” Width: 29” Height: 70”</td>
<td><img src="61x355.png" alt="Image" /></td>
<td>207 lbs</td>
<td>Full: 1800 lbs</td>
<td></td>
<td></td>
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<td></td>
<td></td>
<td></td>
<td>3/4 Full: 1350 lbs</td>
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<td></td>
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<td></td>
<td></td>
<td></td>
<td>1/2 Full: 900 lbs</td>
<td></td>
<td></td>
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<tr>
<td></td>
<td></td>
<td></td>
<td>1/4 Full: 450 lbs</td>
<td></td>
<td></td>
</tr>
<tr>
<td>EIRS 84C Collapsible Wire Container Length: 49” Width: 44” Height: 41.6”</td>
<td><img src="61x331.png" alt="Image" /></td>
<td>392 lbs</td>
<td>Full: 1600 lbs</td>
<td></td>
<td></td>
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<tr>
<td></td>
<td></td>
<td></td>
<td>3/4 Full: 1200 lbs</td>
<td></td>
<td></td>
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<tr>
<td></td>
<td></td>
<td></td>
<td>1/2 Full: 800 lbs</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>1/4 Full: 400 lbs</td>
<td></td>
<td></td>
</tr>
<tr>
<td>EIRS 84 Wire Container Rigid Length: 48” Width: 40” Height: 41.5”</td>
<td><img src="61x227.png" alt="Image" /></td>
<td>320 lbs</td>
<td>Full: 1600 lbs</td>
<td></td>
<td></td>
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<tr>
<td></td>
<td></td>
<td></td>
<td>3/4 Full: 1200 lbs</td>
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<td>1/2 Full: 800 lbs</td>
<td></td>
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<tr>
<td></td>
<td></td>
<td></td>
<td>1/4 Full: 400 lbs</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Container Name</td>
<td>Dimensions &amp; Picture</td>
<td>Empty Container Weight</td>
<td>Fill Level</td>
<td>Food Weight per Fill Level (pounds)</td>
<td>Number of Containers</td>
</tr>
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<td>------------------------</td>
<td>------------</td>
<td>-------------------------------------</td>
<td>----------------------</td>
</tr>
<tr>
<td>EIRS 82S (Westpak) W/82P Pallet</td>
<td></td>
<td>TBD</td>
<td>Full</td>
<td>984 lbs</td>
<td></td>
</tr>
<tr>
<td>Westpak Sleeve Fiberboard</td>
<td></td>
<td></td>
<td>3/4 Full</td>
<td>738 lbs</td>
<td></td>
</tr>
<tr>
<td>Length: 48”</td>
<td></td>
<td></td>
<td>1/2 Full</td>
<td>492 lbs</td>
<td></td>
</tr>
<tr>
<td>Width: 40”</td>
<td></td>
<td></td>
<td>1/4 Full</td>
<td>246 lbs</td>
<td></td>
</tr>
<tr>
<td>Height: 44.5”</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Hamper, Large Canvas</td>
<td></td>
<td>75 lbs</td>
<td>Full</td>
<td>493 lbs</td>
<td></td>
</tr>
<tr>
<td>Lenght: 44”</td>
<td></td>
<td></td>
<td>3/4 Full</td>
<td>370 lbs</td>
<td></td>
</tr>
<tr>
<td>Width: 32”</td>
<td></td>
<td></td>
<td>1/2 Full</td>
<td>247 lbs</td>
<td></td>
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<tr>
<td>Height: 36”</td>
<td></td>
<td></td>
<td>1/4 Full</td>
<td>123 lbs</td>
<td></td>
</tr>
<tr>
<td>Hamper, Large Plastic</td>
<td></td>
<td>80 lbs</td>
<td>Full</td>
<td>536 lbs</td>
<td></td>
</tr>
<tr>
<td>Lenght: 48”</td>
<td></td>
<td></td>
<td>3/4 Full</td>
<td>468 lbs</td>
<td></td>
</tr>
<tr>
<td>Width: 31”</td>
<td></td>
<td></td>
<td>1/2 Full</td>
<td>402 lbs</td>
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<tr>
<td>Height: 37”</td>
<td></td>
<td></td>
<td>1/4 Full</td>
<td>134 lbs</td>
<td></td>
</tr>
<tr>
<td>Container Name</td>
<td>Empty Container Weight</td>
<td>Fill Level</td>
<td>Food Weight per Fill Level (pounds)</td>
<td>Number of Containers</td>
<td>Subtotal (Food Weight per fill x Number of Containers)</td>
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<tr>
<td>4-Sided Flats Tray Plastic</td>
<td></td>
<td>Full</td>
<td>25 lbs</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Length: 18”</td>
<td>1.94 lbs</td>
<td>1/2 Full</td>
<td>13 lbs</td>
<td></td>
<td></td>
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<tr>
<td>Width: 13”</td>
<td></td>
<td></td>
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<td></td>
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<tr>
<td>Height: 11”</td>
<td></td>
<td></td>
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<td></td>
<td></td>
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<tr>
<td>Small Parcel &amp; Bundle Tray Plastic</td>
<td></td>
<td>Full</td>
<td>53 lbs</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Length: 20.5”</td>
<td>3.10 lbs</td>
<td>1/2 Full</td>
<td>27 lbs</td>
<td></td>
<td></td>
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<tr>
<td>Width: 19”</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Height: 14”</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>EXT MM Tray Plastic</td>
<td></td>
<td>Full</td>
<td>17 lbs</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Length: 25”</td>
<td>1.0 lbs</td>
<td></td>
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<tr>
<td>Width: 11.75”</td>
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<tr>
<td>Height: 6”</td>
<td></td>
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<td></td>
<td></td>
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<tr>
<td>MM Tray Blue Lettered Plastic OR MM</td>
<td></td>
<td>Full</td>
<td>14 lbs</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Tray Plastic</td>
<td>0.80 lbs</td>
<td></td>
<td></td>
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<tr>
<td>Length: 24.5”</td>
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<tr>
<td>Width: 11.5”</td>
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<td>Height: 5.25”</td>
<td></td>
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<td></td>
<td></td>
</tr>
<tr>
<td>1/2 Size MM Tray Fiberboard OR Plastic</td>
<td></td>
<td>Full</td>
<td>8 lbs</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Length: 13.8”</td>
<td>0.60 lbs</td>
<td></td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>Width: 11.5”</td>
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<td>Height: 5.25”</td>
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</tbody>
</table>
2020 POSTAL SERVICE ACTION PLAN
Instructions from US Postal Service Headquarters

**USPS Managers:** Support from local postmasters, managers and supervisors is essential to the Food Drive's success. Local management will work closely with the food drive coordinator, the NALC branch and letter carriers to ensure promotional materials for the food drive are properly delivered and the food can be efficiently collected by carrier while on duty, knowing the leadership of the Postal Service and the NALC/NRLCA are firmly behind efforts to help feed the hungry.

**Coordinate:** Postmasters and/or their designated food drive liaison will meet with the local NALC branch, food drive coordinator and other partners well in advance to coordinate the personnel, equipment and trucks that will be needed on May 9th.

**Communicate:** Managers and NALC food drive representatives will make all employees aware of the drive and ask their help to make it a success. Managers will encourage and support media attention and be prepared to do interviews with TV, radio and newspaper media to discuss Postal Service involvement.

**G-10 Permit:** Use of the U.S. Postal Service G-10 permit has been authorized by the PMG to support the food drive. The use of G-10 permit is extended to special food drive bags as a customer convenience to collect food donations. Although Postal Bulletin 21907 (dated 11-23-95) requires the use of mailing statements for G-10 mailings, **this requirement has been waived for the food drive.** This eliminates the need for mailing statements from participating locations. The cost of mailings will not be charged back to individual post offices. The cost will be captured at USPS Headquarters based on the number of food drive postcards ordered. Questions regarding these mailings should be directed to your District Accounting Office.

**Facilitate:** Make arrangements for a USPS semi or large truck to be available on May 9th to pick up food collected at each station and deliver it to the Food Bank and/or pantries. Otherwise, work with other local trucking partners or the local Food Bank to ensure vehicles and volunteers are available.

The Postal Service contact is Roy Betts, USPS Corporate Communications; 475 L’Enfant Plaza, SW, Room 10546, Washington, D.C. 20260-3100. He can also be reached at 202-268-3207 or by email at roy.a.betts@usps.gov
November 21, 2019

Mr. Fredric V. Rolando  
President, National Association of Letter Carriers, AFL-CIO  
100 Indiana Avenue, NW  
Washington, DC 20001-2144

Dear Mr. Rolando:

The U.S. Postal Service is proud to support the National Association of Letter Carriers' 2020 Stamp Out Hunger Food Drive.

In the 2019 drive, our carriers collected 75.7 million pounds of food from 10,000 cities and towns in all 50 states, the District of Columbia, Puerto Rico, the Virgin Islands, and Guam. Since the drive began in 1993, total donations have surpassed 1.75 billion pounds of food. Together, we are continuing to make a difference in the lives of millions of Americans.

The Stamp Out Hunger Food Drive comes at an especially important time for our country's school children and their families. Planning the collection for May 9, ahead of the summer months, will enable communities to provide timely assistance to millions who rely on school lunch programs the rest of the year.

I encourage postal employees across the country to support the food drive by delivering postcards and promotional bags in advance and collecting donations on May 9. I know that the entire Postal Service will look forward to working with you as we deliver food for families in need and help stamp out hunger. Let's make the 2020 food drive the best in our history.

Sincerely,

Megan J. Brennan
January 9, 2020

Mr. Fredric V. Rolando
President
National Association of Letter Carriers
100 Indiana Avenue, NW
Washington DC  20001

Dear Fred:

One of our core beliefs at the United Food and Commercial Workers International Union (UFCW) is that nobody should struggle alone. That is why our union is proud to continue our partnership with the National Association of Letter Carriers’ (NALC) 28th annual Stamp Out Hunger food drive—the largest single-day food drive in our country.

Over 37 million Americans live in food-insecure households, including our most vulnerable citizens—children and seniors. Many of our 1.3 million members work in grocery stores across the country and know firsthand the impact hunger has in the communities they serve. The NALC’s members have also developed relationships with households in the communities they serve and see this struggle as well. But by working together to stamp out hunger, we can ensure that millions of Americans are able to receive the food they need to feed their families.

“Stamp Out Hunger” donates millions of pounds of food at a critical time when many food banks and shelters start to run empty after the holidays. Our partnership in previous years has helped keep America’s families fed and we are excited about the potential to do even more for our communities this year. You can visit our website to find and share food drives and other donation events in your area at http://www.ufcw.org/stampouthunger/.

Helping to feed America’s hungry is a critical undertaking that we can and must share. By working together, we can make a positive difference in the lives of millions of people across America.

Sincerely and fraternally

International President

Anthony M. Perrone, International President
Shaun Barclay, International Secretary-Treasurer

United Food & Commercial Workers International Union, AFL-CIO, CLC
1775 K Street, NW  •  Washington DC  20006-1598
Office (202) 223-3111  •  Fax (202) 466-1562  •  www.ufcw.org
January 17, 2020

Frederic V. Rolando  
President  
National Association of Letter Carriers  
100 Indiana Ave., NW  
Washington, DC 20001-2144

Dear Mr. Rolando

CVS Health is once again proud to support the National Association of Letter Carriers 2020 Stamp Out Hunger food drive this May.

We know the work letter carriers do in their communities far surpasses delivering mail. They are friends, neighbors and have their fingers on the pulse of the communities where they live and work.

CVS Health is committed to helping people on their path to better health and we know that food insecurity has a major impact on health. We plan to promote the campaign through our instore radio that will be heard in every CVS Pharmacy in the country. We further plan to support our letter carriers through social media messaging and through communication to all of our partners. As we continue to meet with your team, we will look for additional opportunities to partner.

Thank you for the work you do. Working together we know we can make a difference.

Sincerely,

Faith S. Weiner  
Senior Director, CSR & Philanthropy
January 6, 2020

Mr. Fredric V. Rolando  
President, National Association of Letter Carriers  
100 Indiana Avenue NW  
Washington, DC 20001-2144

Dear Fred:

The National Rural Letter Carriers' Association proudly continues its support of the National Association of Letter Carriers (NALC) annual Food Drive. On this landmark day, postal workers from all across the nation band together in the constant fight against deprivation and hunger.

Current economic conditions highlight just how important it is to assist those who no longer have the means to provide for themselves and their families. In 2019, the rural letter carriers of America assisted in collecting and distributing donations to otherwise overlooked corners of the United States. These donations directly restock food banks, pantries, and shelters within the local communities in which they are collected.

Now in its 28th year, this effort has become the largest one-day food drive in the nation. When you consider that each bag of donations represents a meal for a family in need, it quickly becomes clear how such a small act of charity on the part of one person can resonate so profoundly in the communities in which we work and live.

Fred, the National Rural Letter Carriers' Association is proud to align ourselves with such a noble and distinguished cause. I thank you and your members personally for championing the fight against hunger in America and look forward to working with you in order to "Stamp Out Hunger" in 2020.

Sincerely and fraternal,

Ronnie W. Stutts  
President  
National Rural Letter Carriers' Association
TO: International and National Union Presidents
Principal Officers of State Federations, Central Labor Councils, and Area Labor Federations

FROM: Richard L. Trumka

DATE: January 6th, 2020

RE: NALC Stamp Out Hunger Food Drive – May 9th, 2020

I am writing to encourage your participation in this year’s National Association of Letter Carriers (NALC) Stamp Out Hunger Food drive, which will occur on Saturday May 9th.

Last spring, NALC members and other union volunteers collected over 75 million pounds of food during their Stamp Out Hunger food drive. Since the inception of this annual endeavor, NALC has collected over 1.7 billion pounds of food to replenish community food shelves in thousands of communities throughout the country. This remarkable feat proves what we can accomplish together with commitment, determination and hard work.

While the total pounds of food collected is hard to visualize, the faces of those who are helped by this effort are all too familiar – children, seniors, and working families struggling to make ends meet. Working in partnership with AFL-CIO state and local bodies and the Labor Liaison Network, United Way Worldwide, our nation’s food security advocates and a host of the other partners, the NALC gets food into the cupboards of those in need.

All people need to do is place a bag of unopened, non-perishable food next to their mailbox before their letter carrier delivers their mail on Saturday, May 9th, and the carrier will do the rest. Once collected, the food is taken back to postal stations, sorted, and delivered by union volunteers to area food banks and pantries.

I am proud of our long-standing partnership with NALC in this important effort. Please publicize and promote the May 9th NALC Stamp Out Hunger Food Drive among your members. With the support of unions and America’s working families, the NALC can collect more food and by doing so, help families in need of this critical assistance.

If you have any questions or would like to get more involved with the NALC Stamp Out Hunger Food Drive, please contact Kristie Small, United Way Worldwide Partnership Director, at ksmall@aflcio.org.

Thank you for supporting the NALC Stamp Out Hunger Food Drive.
TO: United Way Chief Volunteer and Executive Officers

FROM: BRIAN GALLAGHER

DATE: January 6, 2020

SUBJECT: NALC National Food Drive – May 2020

I am pleased to announce that United Way will continue to partner with NALC National Food Drive in 2020. The National Association of Letter Carriers (NALC) National Food Drive is the largest annual one-day effort to combat hunger in the United States. It is an honor to once again join organized labor, an invaluable partner in our broader mission to fight for the health, education and financial stability of every person in every community.

In May 2019, the 27th annual Stamp Out Hunger Food Drive collected 75.7 million pounds of food in one day for individuals and families in need throughout the United States. This was the 16th year in a row that the Food Drive exceeded 70 million pounds, bringing the total amount of food collected since the drive began in 1992 to a staggering 1.75 billion pounds. Behind those numbers are the many individuals and families whose lives have been improved by the passion and hard work of volunteers. Addressing hunger and health is a multi-faceted issue that requires a variety of community partners. Hundreds of United Way-supported food agencies across the country are recipients of donations, helping us meet a vital community need.

The 2020 Letter Carriers Stamp out Hunger Food Drive will take place on Saturday, May 9, 2020. Please promote this drive in your community by encouraging the participation and support of your staff, volunteers and local agencies. United Ways with a Labor Liaison are encouraged to work through the Liaison to coordinate the food drive with NALC leaders in your community.

For additional information about the partnership to Stamp Out Hunger, please contact Nicole Muhammad at (703) 836-7112 extension 465 or Nicole.Muhammad@unitedway.org

Thank you in advance for your leadership and support in this important partnership, and for choosing to LIVE UNITED with the National Association of Letter Carriers.

cc: Fredric V. Rolando, President, National Association of Letter Carriers
UNITED FOOD & COMMERCIAL WORKERS

Once again this year, our brothers and sisters at United Food & Commercial Workers (UFCW) are the National Premiere Partner in the Stamp Out Hunger Food Drive! UFCW represents over 1.3 million members who work in grocery stores, retail stores, food processing, and numerous other industries.

Their relationship with companies in the food industry will provide endless opportunities and connections with additional local partnerships and others in the “house of labor” across the country. Every branch should make a point to reach out to the nearest UFCW local which can be found at www.ufcw.org.

UFCW local leaders will be able to partner with you in pitching for financial support for bags, volunteers, advertising and other food drive materials from your local and state AFL-CIO councils. Specifically discuss this with your branch and/or state president.

Be sure to say “thank you” to your brothers and sisters in the UFCW and plan for them to be included in your preparations and events on the day of the food drive!

NATIONAL RURAL LETTER CARRIERS’ ASSOCIATION

The National Rural Letter Carriers’ Association (NRLCA) is proud to be a national partner in the food drive.

The NRLCA will assist NALC and the drive’s other sponsors in promoting the collection of nonperishable food. Participation by rural letter carriers, which is on a voluntary basis, will provide an opportunity to collect and distribute donations in underserved areas of the country.

With millions of Americans out of work and facing food insecurity, it is more important than ever for all the letter carriers, city and rural, to continue an active partnership for this very worthy cause.

NRLCA Administrative Assistant to the President Scott Stice will serve as NRLCA contact at 703-797 8406 or sstice@nrlca.org.

AFL-CIO ORGANIZATIONS

AFL-CIO Community Services liaisons and the Labor Agency Network, working with field mobilization staffers, state federations and central labor councils, will provide assistance to NALC branches in coordinating support and recruiting volunteers to assist with collection, sorting and delivery of donated food.

The AFL-CIO plans an active campaign that will help secure broad support, promotion and coverage of the Food Drive through the news media.

Community Services Liaison Kristie Small is the contact at AFL-CIO headquarters. Kristie can be reached at 202-639-6245 or by email at ksmall@afcio.org.

LOCAL UNITED WAY

Your local United Way is available to help you make the Food Drive a success. The local agencies are your “go to” for assistance in every community. Depending on the location, Your United Way office may be able to offer assistance with media, printing and logistics, with volunteers and even with financial assistance.

In addition, you can count on your local United Way office to help your branch coordinate the distribution of food to the food banks, pantries and shelters in your community. The United Way know who needs your help, know who can provide you with help and knows how to get it done in your community.

United Way Worldwide contact is Nicole Muhammad, assistant to the vice president of UWW’s Department of Labor Participation. She can be reached at 703-836-7112 ext. 465, or nicole.muhammad@unitedway.org.
January 7, 2020

Frederic V. Rolando, President
National Association of Letter Carriers, AFL-CIO
100 Indiana Avenue, NW
Washington, DC 20001-2144

Dear Mr. Rolando,

Valpak is dedicated to helping people save, businesses grow and neighborhoods thrive. That’s why we’re pleased to once again help promote the National Association of Letter Carriers’ annual Stamp Out Hunger® campaign by encouraging Valpak consumers to donate food to support local individuals who face food insecurity.

This year marks the 28th anniversary of the campaign and Valpak’s 17th consecutive year of support. In 2020 we will once again promote Stamp Out Hunger’s one-day food drive (May 9, 2020) through our Valpak mailings. Our local offices will engage their advertisers to help spread the word and serve as food collection sites, while our corporate employees will join in by donating several thousand pounds of food.

Each month, your letter carriers deliver an astounding 36 million Valpak envelopes to homes. The Valpak audience is community-minded, and we know it will be receptive to this cause and generous with its donations. Thank you for giving us this opportunity to support the men and women who deliver our product and work hard to stamp out hunger.

Best wishes for another successful year!

Sincerely,

Mike Davis
CEO & President, Valpak
November 22, 2019

National Association of Letter Carriers
Fredric V. Rolando - President
100 Indiana Ave., NW
Washington, DC 20001

Dear Mr. Rolando,

This letter is to inform you that Valassis will participate in the 2020 Food Drive being held in May, 2020.

This is our sixth year participating/supporting the food drive and we are grateful for our partnership with the United States Postal Service and the opportunity to be part of this critically important Stamp Out Hunger food drive.

It’s our honor and privilege to participate in this promotion for the National Association Letter Carrier Stamp Out Hunger food drive.

It is with pride that I shared the tremendous work NALC does to reduce hunger in our communities. It is so impactful to walk outside on the day of the food drive to see mailboxes lined up with brown paper bags making a difference locally. I can’t thank you enough for the work you have done to reduce hunger across America.

Sincerely,

[Signature]

Carol Kliwer
Vice President, Distribution & Logistics
Valassis
December 18, 2019

Fredric V. Rolando  
President  
National Association of Letter Carriers  
100 Indiana Ave., NW  
Washington, DC 20001-2144

Dear Mr. Rolando:

Kellogg is proud to join again with the National Association of Letter Carriers, United Way and other partners in support of the 2020 Stamp Out Hunger food drive this May.

Each and every day, U.S. letter carriers witness firsthand the struggles in their communities—particularly those facing food insecurity. For more than 25 years, these dedicated people have rallied around their neighbors through the annual Stamp Out Hunger food drive, helping to provide critical support to families in need by collecting non-perishable food items for local food banks and pantries.

At Kellogg Company, our purpose is to nourish families so they can flourish and thrive. But with 40 million Americans struggling with hunger, we also know this is a challenge for many families struggling to put food on the table. That’s why we’ve committed to fight hunger in communities across the globe through our signature cause, Kellogg’s® Better Days, providing millions of servings of food across the U.S. In 2019 alone.

Together, we can create Better Days for our communities and help ensure our neighbors have access to the critical nutrition they need to flourish and thrive.

Sincerely,

Stephanie Slingerland  
Director, Philanthropy & Social Impact  
Kellogg Company

cc: Christina Davidson
# Letter Carriers’ Food Drive Volunteer Certificate

## Volunteer information

<table>
<thead>
<tr>
<th>Name</th>
<th>Address</th>
<th>Phone contact</th>
<th>Email address</th>
<th>Part of a group? (Name)</th>
</tr>
</thead>
</table>

## Volunteer activity

<table>
<thead>
<tr>
<th>Date of activity</th>
<th>Location of activity</th>
<th>Brief description of activity</th>
<th>Number of activity hours</th>
</tr>
</thead>
</table>

## Volunteer activity verification

*To be completed by leader*

<table>
<thead>
<tr>
<th>Name</th>
<th>NALC branch number</th>
<th>Address</th>
<th>City</th>
<th>State</th>
<th>ZIP</th>
<th>Phone contact</th>
<th>Email address</th>
</tr>
</thead>
</table>

I attest that the volunteer listed above performed the listed volunteer activity.

Signature __________________________ Date __________

Check out the NALC food drive at nalc.org/food
JANUARY 31, 2020

AREA VICE PRESIDENTS

SUBJECT: Stamp Out Hunger National Food Drive—May 9

Millions of children and families living in America face hunger and food insecurity every day. On Saturday, May 9, postal employees nationwide will join together with volunteers across 10,000 communities to address this dire situation by collecting and delivering food donations in support of the National Association of Letter Carriers’ National Stamp Out Hunger Food Drive.

I’m encouraging everyone to start planning now to have the necessary operational, staffing and transportation plans in place to support this important annual event now in its 28th consecutive year.

I ask you to give your full support by approving any appropriate local promotions proposed by NALC members (such as carriers replacing uniform shirts with the Food Drive T-shirt during the campaign, and wearing lapel buttons promoting the food drive) and assisting with the distribution of special bags as a customer convenience to collect food donations. As a reminder, however, we cannot directly or indirectly ask our customers to participate. The NALC is responsible for soliciting donations to the food drive.

Since it began in 1993, the national food drive has collected 1.7 billion pounds of food through the commitment and dedication of our employees, national partners, volunteers and customers. The food drive is the nation’s largest one-day campaign to collect food for distribution to families needing help.

With your continued leadership and ongoing support, we will increase food donations, help those in need and make this year’s food drive the best in its history. As always, I thank you for your commitment and dedication in this important effort.

David E. Williams

cc. Mr. Cronkhite
    Mr. Tulino
PUT YOUR NON-PERISHABLE DONATION IN A BAG BY YOUR MAILBOX.
WE'LL DELIVER IT TO A LOCAL FOOD BANK.

Campaña de alimentos de los carteros

Ponga su donación de alimentos que no se echan a perder en una bolsa al lado de tu buzón. La entregarán a un banco de alimentos local.

National Partners
2ND SATURDAY IN MAY

THIS SPELLS HELP FOR LOTS OF FAMILIES THIS YEAR!

LETTER CARRIERS’ FOOD DRIVE

SATURDAY, MAY 9, 2020

PUT YOUR NON-PERISHABLE DONATION IN A BAG BY YOUR MAILBOX. WE’LL DELIVER IT TO A LOCAL FOOD BANK.

National Partners

Association of Letter Carriers
United States Postal Service
UFCW
CVS Health
Kellogg’s
United Way
AFL-CIO
Valassis
valpak