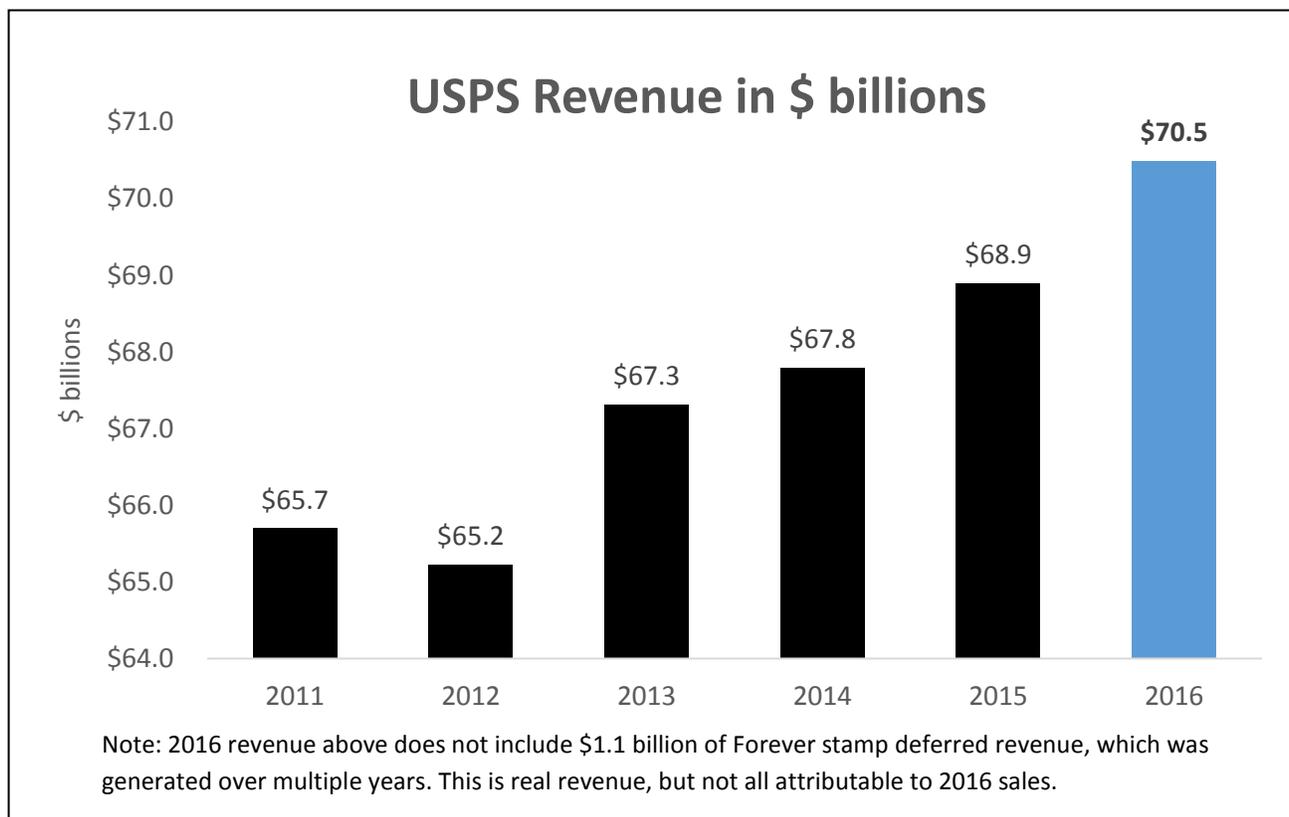


RISING USPS REVENUE OVER TIME

MAIL REVENUE PERFORMANCE DRIVES PROFITS. The Postal Service's operating profits have been driven by improved letter/package revenue.



SOURCES FOR REVENUE

2011-2015 see table, pg. 12.

<http://about.usps.com/who-we-are/financials/10k-reports/fy2015.pdf>

2016 see table, pg. 12.

<http://about.usps.com/who-we-are/financials/10k-reports/fy2016.pdf>

OPERATING PROFIT. The Postal Service reported a 2016 Fiscal Year operating profit of \$610 million. That puts USPS operations \$3.2 billion in the black over the past three years.

SOURCE FOR OPERATING PROFITS

See 2015 Report on Form 10-K, pg 14, "Controllable Income".

<http://about.usps.com/who-we-are/financials/10k-reports/fy2015.pdf>

2016: Report on Form 10-K, pg 15, "Controllable Income".

<http://about.usps.com/who-we-are/financials/10k-reports/fy2016.pdf>