



## 30th NALC HBP seminar

I'd like to thank everyone who was able to make it out to the 2011 health benefit seminar in Las Vegas. Many great events and topics were covered during this week, starting with the health fair on Sunday and finishing in each classroom with 2012 benefit changes and how to sell the plan. In addition, I would like to say that every guest speaker represented did a phenomenal job, and presented many helpful tools. Also, thank you for all of the valuable input we received. We will take each idea and perspective into consideration as we begin planning for 2013.

I would like to recognize and extend a special thanks to Branch President Glenn Norton and Branch 2502 for their dedication and help each year with the seminar's on-site USPS mailing center. The hard work and effort put into this does not go unnoticed, and we appreciate it very much.

Although the weeks have slipped away and the Open Season dates are coming to a close, there is still time left for you to join the NALC Health Benefit Plan. The Open Season runs until Dec. 12, and the 2012 benefit package and our premiums are excellent. Hopefully all letter carriers have reviewed the information we mailed them and made the decision to join or to stay with their union-sponsored plan.

Whether you're a new member or a current member, I thank you for giving us the opportunity to be your union-sponsored Health Benefit Plan. With competitive premiums, an excellent benefit package, and our high customer-service ratings, I am confident you have made a first-class decision.

It's hard to believe that here we are again at one of the busiest times of the year. I would like to take this opportunity on behalf of the trustees, the employees and staff at the NALC Health Benefit Plan to wish you and your family a happy, health and safe holiday season. Thank you for all the support and confidence you have shown in the NALC Health Benefit Plan. ✉



NALC National Trustees Mike Gill, Randy Keller and Larry Brown participate in the health benefit seminar.



Top left: A mailbox made of balloons greets seminar attendees.  
Top right: Director of Health Benefits Brian Hellman addresses the crowd.  
Bottom: Participants at a training session