Director of Life Insurance

The Mutual Benefit Association 2012 financial report



Myra Warren

ach year, the Mutual Benefit Association publishes figures that reflects its financial health. MBA's General Law 9, Section 3, requires that, after the annual valuation by the association's actuaries, financial information must be published in the letter carriers' magazine, The Postal Record.

The report below demonstrates that the MBA continues to be a strong financial institution. This strength allows us to provide quality products at affordable rates. Currently, comparisons were made of MBA's financial condition of its prior

United States Letter Carriers Mutual Benefit Association (MBA)

The Life Insurance Association of and for the National Association of Letter Carriers Suite 510, 100 Indiana Ave., NW

Lawrence D. Brown Jr., chairman Mike Gill Randall L. Keller

Board of Trustees

Washington, DC 20001-2144

202-638-4318, 8 a.m.-3:30 p.m. (Eastern) 800-424-5184, 8 a.m.-3:30 p.m. (Eastern), Tuesday and Thursday

two years of performance ending Dec. 31, 2012, and Dec. 31, 2011.

| BALANCE SHEET* | | | INCOME STATEMENT* | | |
|--|---------------|---------------|--|---------------------------|---------------|
| Assets | Dec. 31, 2012 | Dec. 31, 2011 | Operations | Dec. 31, 2012 | Dec. 31, 2011 |
| Cash | \$2,691,162 | \$2,202,072 | Premiums earned | ¢1, ,27,117 | \$13,821,261 |
| Short Term | \$2,091,102 | \$2,392,072 | +Investment income | \$14,427,417 9,960,412 | 9,961,819 |
| Investments | U | U | +Scilic considerations | 1,067,040 | 2,140,922 |
| | .(| .(= | -Increase in reserves | 6,847,154 | |
| Stocks | 16,377,150 | 16,942,500 | +Miscellaneous Income | | 5,181,150 |
| Bonds—amortized value | 184,459,381 | 173,809,032 | Experience refund provision + Misc. In | 5,299 | 12,367 |
| Policy loans | 4,738,447 | 4,868,592 | =Provision for benefits and expense | | 333,923 |
| Accrued investment income Uncollected premiums, | 2,302,427 | 2,230,192 | ' | \$18,301,708 | \$20,421,296 |
| EDP equipment | 24,332 | 17,627 | Incurred benefits | | |
| Total assets | \$210,592,899 | \$200,260,015 | Deaths | \$1,239,015 | \$1,161,122 |
| | | | Maturities | 0 | 0 |
| Liabilities and Reserves | | | Waiver of premium, life/annuities | 22,003 | 59,129 |
| Liabilities | | | Hospital indemnity | 154,053 | 220,156 |
| Unpaid claims | \$708,252 | \$987,362 | Disability income | 2,388,704 | 2,578,174 |
| Deposit—type contracts | 1,987,599 | 1,932,092 | NSBA | 0 | 0 |
| General expenses due and accrue | | 401,230 | Cash surrenders, life | 1,794,872 | 1,969,897 |
| Taxes due and accrued | 14,858 | 7,942 | Annuity benefits | 6,663,952 | 8,137,328 |
| Unearned income | 146,512 | 148,488 | SCILIC contract Payments | 991,909 | 901,161 |
| Escrow and suspense | 164,658 | 166,944 | Interest on deposit contracts | 84,993 | 109,858 |
| Experience refund provision | | 333,680 | -Total incurred benefits | \$13,339,501 | \$15,136,825 |
| Other—FAS 106 medical plan | 313,413 | 2,717,062 | | | |
| Reserves | 3,315,435 | 2,/1/,002 | -Dividends to policyholders | 669,514 | 678,116 |
| For the benefit and protection | | | -General expenses | 3,237,981 | 3,348,188 |
| | .== =0. ==0 | .(| -Taxes | 127,189 | 127,672 |
| of policyholders | 170,981,258 | 164,134,104 | =Net income from operations | \$927,523 | \$1,130,495 |
| For dividends to policyholders | 693,300 | 699,745 | | 1,5 1,5 5 | 1 7 3 7 133 |
| Required securities valuation | 7,097,731 | 6,481,399 | +Realized capital gains/losses | (153,686) | (250,190) |
| Total liabilities and reserves | \$185,786,448 | \$178,010,048 | =Net income | \$773,837 | \$880,305 |
| Fund Balance (Surplus) | | | Net meome | 4//3,03/ | \$000,505 |
| Allocated for contingencies | \$350,000 | \$350,000 | Other Surplus Gains (Losses) | | |
| Unassigned | 24,456,451 | 21,899,967 | +Unrealized capital gains/losses | \$2,372,547 | \$423,232 |
| Total Fund Balance (Surplus) | \$24,806,451 | \$22,249,967 | +AVR change | (9,920) | 165,243 |
| Total Liabilities, Reserves | \$24,000,451 | 422,249,907 | Change in valuations basis | (9,920) | 105,245 |
| and Fund Balance | \$210,592,899 | \$200,260,015 | +NAA change | 18,391 | (245,116) |
| Surplus Ratio | 13.35% | 12.50% | Miscellaneous (FAS 106 & EDP) | (598,372) | (381,629) |
| Ratio with AVR and IMR | 13.35 % | | =Change in fund balance (surplus) | \$2,556,483 | \$842,035 |
| RALIO WILLI AVR ALIU IIVIR | 1/.05% | 16.75% | -change in fund balance (surplus) | 42,550,403 | \$042,035 |
| *Per NAIC statutory accounting rules | | | *Per NAIC statutory accounting rules | | |