# Director of Life Insurance

# **MBA FAQs**



raveling about the country attending various NALC events, I'm constantly amazed to find that many of our brothers and sisters are unaware of the great benefits available to them as NALC members that are provided through their Mutual Benefit Association (MBA). The MBA offers a comprehensive line of life, accident, health and annuity products. Some branches have an MBA representative who can provide members with literature and answer questions about the many MBA plans. Also, MBA representatives can assist members with completing claims for benefits and beneficiary changes.

Myra Warren

Below are the questions most frequently asked about MBA.

### What is MBA?

In 1891, the NALC held its national convention in Detroit, where members voted the United States Letter Carriers Mutual Benefit Association, known as the MBA, into existence.

Our founders had great foresight when they established the MBA. Article 2 of the USLCMBA Constitution and General Laws located in the NALC Constitution summarizes the MBA's goals:

#### Article 2.

Objects of the MBA

Section 1. To unite fraternally all letter carriers and other non-supervisory employees of the Postal Career Service who are of sound bodily health and good moral character, and who are members in good standing in the NALC.

Section 2. To establish a Fund from which to pay all normal life insurance, disability, and annuity benefits in accordance with the General Laws relating to benefit certificates, and to pay such costs of administering the MBA as may be properly chargeable thereto.

#### Who manages the MBA?

The business affairs of the MBA are managed by a board of trustees, consisting of three trustees, the president of NALC, and the director of life insurance, all of whom are elected by NALC members. The management of the MBA is assisted by an investment consultant, actuarial consultant, medical consultant, legal counsel and certified public accountants.

#### Who owns the MBA?

MBA is a fraternal benefit society, chartered and incorporated in the state of Tennessee. It is owned by its members, the policyholders. To become a member, you must be a member of the NALC. Thus, MBA is owned by members of NALC.

A fraternal benefit society is a special type of life, annuity and health insurance company. Fraternal benefit societies are non-profit insurance companies and, because of this, they do not pay either premium or income taxes. This savings are passed on to the members in the form of lower premiums and higher dividends.

#### What insurance company "underwrites" the MBA insurance policies?

MBA policies are not underwritten by another insurance company. MBA operates as a licensed insurance company that complies with various state insurance laws and the laws of the United States, and is regulated by the various state insurance commissioners in accordance with the guidelines prescribed by the National Association of Insurance Commissioners.

#### Why should I consider MBA over other insurance companies?

As a letter carrier, the MBA is your life insurance company. It is run for and by letter carriers. Only members of the NALC may become members of the MBA. The MBA's policies are designed exclusively for letter carriers, taking into consideration NALC members' needs.

Because the MBA sells only to NALC members and their families, its operating costs are much lower than those of other companies. The MBA does not have agents and does not pay commissions. Did you know that in some companies, agents' commissions sometimes equal the first two years' premiums on certain policies?

The MBA is non-profit and thus does not pay taxes. As a result of all this, the MBA can and does keep its overhead low. These savings are passed on to you, the member.

#### What is the MBA representative's role?

An MBA representative is a member of a given branch elected to be a liaison between the members of the branch and the MBA headquarters office. His or her duties are outlined in the *Constitution*, which includes assisting the members with such duties as required by the MBA headquarters office. They are not agents of MBA or of the NALC.

## United States Letter Carriers Mutual Benefit Association (MBA)

The Life Insurance Association of and for the National Association of Letter Carriers Suite 510, 100 Indiana Ave., NW Washington, DC 20001-2144 Board of Trustees Lawrence D. Brown Jr., chairman Mike Gill Randall L. Keller

202-638-4318, 8 a.m.-3:30 p.m. (Eastern) 800-424-5184, 8 a.m.-3:30 p.m. (Eastern), Tuesday and Thursday